

2023 ANNUAL REPORT



Youth Mentors working with the children.



BOARD OF DIRECTORS

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> Attorney John C. Seipp

Accountant Robert E. Holloway

This shelter was planned, built & is provided for by... GOD through HIS people

CHRISTIAN SHELTER Salisbury, Maryland

Christian Shelter, Inc. mailing address is: 334 Barclay Street, Salisbury, MD 21804 Phone: 410-749-LORD • Fax: 410-860-8992 www.christianshelter.org

The year in review: **2023**

reetings, Christian Shelter supporters! As we reflect on the successes and challenges of the past year, we are filled with gratitude for your unwavering support and commitment to the Shelter. Your compassion has enabled us to provide a safe haven for those in need, offering not just shelter, but also hope and the opportunity for transformation.

During 2023, the Christian Shelter continued to serve as a beacon of light for those experiencing homelessness. Through our dedicated staff, volunteers, and partnerships, we were able to provide crucial resources and services that empowered individuals to rebuild their lives. Throughout the year, we focused on strengthening our programs and expanding our capacity to meet increased demand. We enhanced our intake process by purchasing a software called "Mission Tracker." This software allows us to provide personalized care and comprehensive support tailored to each individual's unique circumstances. By introducing this software system, we can now provide case management options that empower our guests to secure stable housing, obtain employment, and access educational opportunities.

Last year we also placed a strong emphasis on mental health and wellness. We recognize the instrumental role these two factors play in helping someone regain stability in their lives. Our newly established counseling services help us address the underlying trauma and the challenges our guests face, equipping them with the tools needed to navigate their journeys to a better future. None of these enhancements would have been possible without your continued generosity and support. Your donations, both financial and in-kind, have allowed us to provide warm beds, nourishing meals, and essential resources to those who seek refuge within our doors. Through your contributions, many lives have been touched – families reunited – and communities strengthened.

Looking ahead to the future, we have ambitious goals to further our reach and impact. We intend to develop longterm housing solutions that address the root causes of homelessness, working closely with local government agencies and community partners to create sustainable change. With your continued support, we believe that every person who walks through our doors can find their way back to a life filled with dignity and hope.

As we embark on a new year, we invite you to join us on this incredible journey. Together, let's continue our 43-year history of lifting up others by providing the love, support and resources that can transform lives. Your commitment to the Christian Shelter is a testament to the power of compassion and the resiliency of the human spirit.

Thank you for being an unwavering pillar of support. With your help, we can create a world where everyone has a safe place to call home.



Chairman of the Board – Bryan Murfree



Executive Director – Anthony Dickerson







WHO ARE WE?

Christian Shelter Inc., located in Salisbury MD, is a temporary Emergency shelter providing safe shelter, nutritious meals, Practical and spiritual direction, and the life-changing Good News of Jesus Christ to people in crisis.

"If anyone has material possessions and sees his brother in need but has no pity on him, how can the love of GOD be in him? Dear children, let us not love with words or tongue, but actions and in truth."

1 John 3:15.

MISSION:

The mission of the Christian Shelter is to minister to the physical, emotional and spiritual needs of people in crisis through the provision of safe shelter, nutritious meals, practical and spiritual direction and the life changing good news of Jesus Christ.

OUR PROVISION:

Christian Shelter, Inc. is a tax-exempt, charitable organization, provided for through the generosity of God's people. While not affiliated with any particular denomination, it receives a large portion of its support from local churches and Christian groups and individuals. Businesses and civic organizations also provide significant support.



2023 MAJOR PROJECTS list

- Clothing Ministry Building Exterior Renovations
- Foundation Repairs 625 Short St. Future Home for Staff & Life Skills
- Completion of Baker St. Entrance Study
- Replacement of HVAC Units for Women's Dorm, Main Office, Family Rooms
- Replacement of HVAC Units for Respite Room, Family Rooms
- Security Camara System Upgrades
- Night Staff Room Upgrades -New Carpet, New Wall Shelving Units

2023 CHRISTIAN SHELTER Staff Members

Bro. Anthony Dickerson Executive Director

Sis. Mary Williams Administrator

Bro. Daniel Bacon Business Associate

Sis. Shanika Manuel Night Staff

Sis. Paula Williams Night Staff

Sis. Kelshia Hinmon Night Staff

Sis. Ellen Perry Night Staff Sis. Demitra Godley Night Staff

Bro. Dwayne Ballard Night Staff

Sis. Lottie Harmon Shelter Aide

Sis. Lori Hoffmaster Shirley Cook

Sis. Casey Flanagan Lead Youth Mentor

Sis. Stacey Townsend Youth Mentor

Sis. Akela Moales Youth Mentor



Longtime Night Staff, Dwayne Ballard.

SERVICES provided to guests

- 3 Meals per Day
- Daily Devotions
- Food Nutrition
- One One Budgeting Sessions
- Parenting Classes
- Mental Health Classes
- Computer Lab
- Financial Saving
- Movie Night
- Family Group Therapy - New

- After School Tutoring
- One on One Counseling
- Clothing Ministry
- Food Sharing Program
- Prescription Referrals
- Employment Referral Program
- Housing Assistance
- Emergency Transportation
- Music Therapy New
- Youth Mentoring
- Youth Activities for our Youth - New



Casey Flanagan and her team, with kids from the shelter.



For the past 29 years the Magi Fund has supported the Christian Shelter. Standing Left to Right: Bonnie Luna (Magi Fund), Sister Marilyn Bouchard (Joseph House), Bryan Murfree (Christian Shelter).



Left to Right: Gus Lebois, Anthony Dickerson.

Seagull Century Bike Ride \$12,500 WAS RAISED!



Left to Right: Dan Williams, Maureen Williams, David Downes.



New HVAC for Family Rooms & Respite Room.







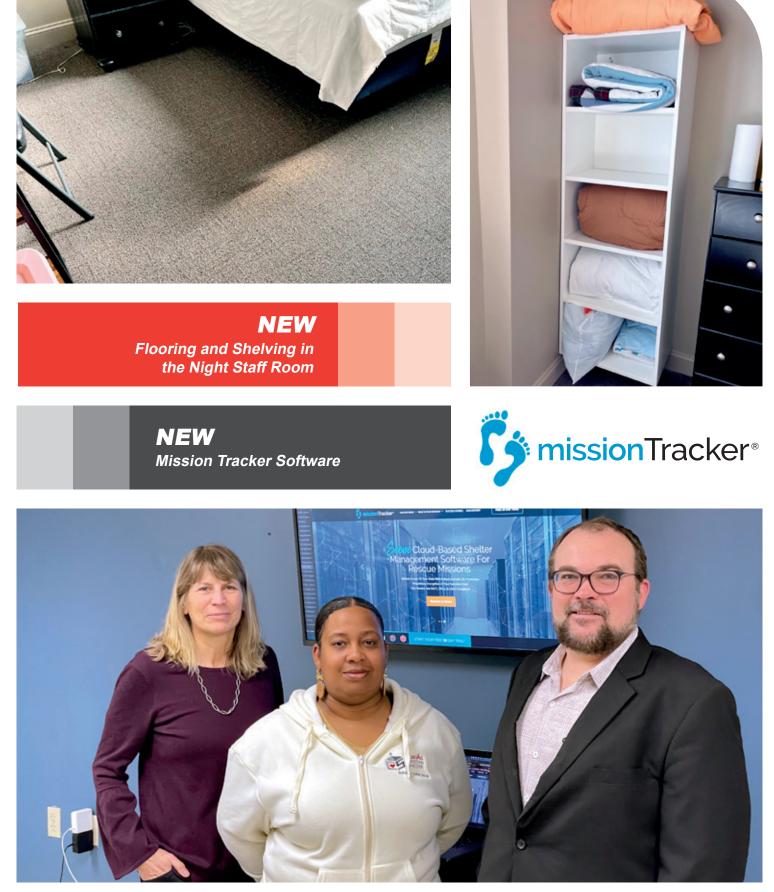
New HVAC Units for the Women's Dorm, Family Rooms, and Main Office.

NEW Cook Lori Anne Shirley

New security camera system added and upgraded to new cameras.



New Cook, Lori Anne Shirley, hired in 2023.



Sister Shanika Manuel (center), with trainers Carolyn Sylte (left), and Gerald Bauers (right). New Mission Tracker Software was purchased and installed in 2023.

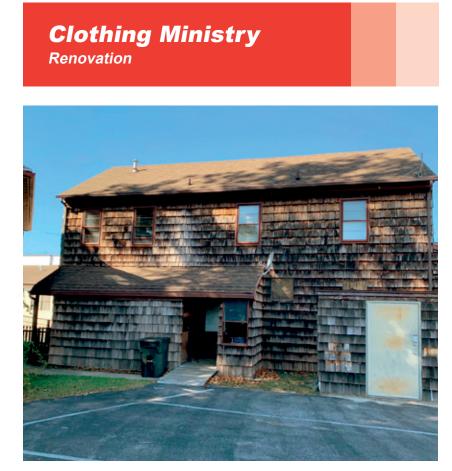


Baby Bundle assembly with the Mennonite Ladies.

Baby Bundles



Baby Bundles made for the Shelter.



The Clothing Ministry building before renovation.



The Clothing Ministry building after renovation.

CHURCH DONATIONS

Abundant Life Worship Ctr. Allen Asbury U.M. Church Allen Memorial Baptist Ch. Asbury U.M. Church Athol Baptist Church Ayres U.M. Church Bethany Lutheran Church Bethany U.M. Church **Calvary Baptist Tabernacle** Central Worship Center Christ U.M. Church Coastal Community Church Inc Crossroads Missions Inc. **Delmar Christian Center** Faith Evangelical Lutheran Ch. Grace Baptist Ch. of Hurlock Grace Methodist Church Greenhill Ch. of the Brethre. Ladies Missionary of Faith Community Church Line U.M. Church Melson's U.M.C. Women Mt. Enoch Holy Church Mt. Olive Christian Fellowship Melson's Memorial Church Pittsville Full Gospel Church Providence Presbyterian Ch. **Revealing His Glory Ministries** Riverside U.M. Church Rockawalkin U.M. Church Salisbury Bible Fellowship Seaford Weslyan Church St. Philips Episc. Church St. Andrews U.M. Church St. Francis de Sales Church St. Paul's U.M. Church St. Stephen's U.M. Church Success Temple 154 Trinity U.M. Women Newark Trinity U.M. Women Trinity U.M. Church U.M. Women Rockawalkin Union Methodist Church Union U.M. Women Tylerton Union U.M. Women Delmar United Church of the 1st Born Wesley Community Church Wico. Presbyterian Church

CIVIC CLUB DONATIONS

American Legion AUX. Unit 237 CPSP Salisbury Chapter Delmarva Late Great Chevys Network for Good Salisbury Heritage Lions Club Sigma Pi Phi Fraternity Wicomico Red Hat Ladies Wicomico River Friends Mtg.

CORPORATE DONATIONS

Andrew W. Booth & Assoc. APPI Energy Avery W. Hall Ins. Agency Certainty Ins. Group LLC Fancy Fingers Nail Salon First Shore Federal Greg Alexander Construction Hancock Properties Hebron Savings Bank Janney Montgomery Scott LLC Infoworkz Solutions Group Litle & Co./Ap Low Voltage Communications Malone Realty PA McIntyre's Electrical Service Inc Mid Atlantic Primary Care Monitor Household of Ruth Real Property Maint, LLC **Rogel Corporation** Salisbury Cruise & Travel, LLC Scott's Furniture Inc. Shannahan Water Co. Inc. Shore Distributors Inc. SVN Miller Commercial Real Estate Trade-PMR Inc. **WEEDPRO** Whitehead Real Estate Exc. Wulff's Complete Import Auto Care, Inc.

SCHOOLS & GOVERNMENT

Board of Ed Worcester County Pittsville Elementary School Salisbury Middle School Willards Elementary School

FOUNDATION DONATIONS

A .T. & Mary H. Blades Foundation American On Line Giving Charities Aid Foundation of America Community Foundation of the Eastern Shore Inc **Donnie Williams Foundation** Draper Holdings Charitable Foundation Inc Gateway Pediatrics Healthy Futures Fund HERF The Hershey Family Fund Humphrey's Foundation Page Insley-Austin Dor Advised Fund Dr.'s Alan & Natalie Hopson Charitable Fund Franklin P. Perdue Charitable Trust #3 The Phillip & Barbara Long Family Foundation Magi Fund The Richard & Patricia Hazel Charitable Foundation

INDIVIDUAL DONATIONS

Mr. & Mrs. Michael Abercombie Mr. & Mrs. Dennis Adkins Mr. & Mrs. Steve Adkins Ms. Judith Adkins Ms. Verena Alexander Ms. Ann Allen Mr. & Mrs. Bob Anderson Mr. & Mrs. Clarence Andrews Mr. & Mrs. Ryan Atkin Mr. & Mrs. John Atkins Mr. & Mrs. John Aukward Ms. Page Austin Mr. Tom Ayd Mr. & Mrs. William Bacon Mr. & Mrs. Karl Bacon Mr. Thomas Bacon Mr. & Mrs. Jeffrey Badger Mr. & Mrs. Joseph Baker Mr. Edgar Baker Ms. Dorothy Baker Austin Baker Wiese Mrs. Doris Ball Mr. & Mrs. Edward Banks Drs. & Mrs. Alfred Beattie Mrs. Ruth Beauchamp Mr. Gary Beauchamp Dr. & Mrs. J. Bell Ms. June Bell Ms. Valerie Bennett Ms. Karen Bennie Ms. Barbara Benton Mr. & Mrs. Bob Benton-Sperry

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Mr. William Ferguson Mr. & Mrs. Gregory Ferrier Mr. & Mrs. Roland Finger Ms. Elois Fisher Mr. & Mrs. Edwin Ford Mr. Ronald Foskey Mr. & Mrs. Gary Foskey Mr. Robert Geeslin Ms. Paula George Ms. Kathryn Giannone Mr. & Mrs. Anthony Gilkerson Ms. Angie R Gillis Ms. Mary Godfrey Ms. Ianus Gordy Ms. Vicki Grav Mr. & Mrs. William Green Ms. Jean Greene Ms. Joyce Greenlee Dr. & Mrs. Terrance Greenwood Ms. Sandra Greer Mr. Michael Gross Ms. Carolyn Gruber Mr. Ira Grupper Ms. Barbara Gumby Estate of H.P. Nielsen Rick & Deb Hall Ms. Victoria Ha Ms. Donna Haak-Turnamian Mr. & Mrs. Leroy A. Hall Mr. & Mrs. John B. Hall Mr. Michael Hardv Mr. & Mrs. William Harper Mr. & Mrs. Michael Harris Mrs. Benita Harris Mrs. Eartha Harris Mr. & Mrs. Thomas Hayes Mr. Sidney Hayman Ms. Sharon Hearn Mr. & Mrs. Bob & Nancy Hearne Mrs. Louise Hearne Ms. Jill Heatwole Mr. & Mrs. Edwin Heatwole Mr. Bill Hensley Mr. Jeremy A. Heslop Mr. James Hicks Ms. Molly Hilligoss Mrs. Kennedy Hinman Mr. Jay Holloway Mr. & Mrs. John Hommel

Ms. Nekya Hopkins Mr. & Mrs. Russell Houseal Mr. Joseph Howard Ms. B.K. Howard Ms. Jane Hoy Mrs. Charlene Hubert Mr. Alan Hudson **Doris Huffington** Mr. & Mrs. C. Hughes II Mr. Christopher Hurley Mr. & Mrs. Jay & Brenda Hurley Ms. J. Hurley Mr. & Mrs. J. Hyland Ms. Andrea Ingersoll Mr. & Mrs. Edgar Isaacs Mr. James Jackson Mr. Edward Johnson Mr. & Mrs. James Johnson Mr. & Mrs. Elisha Jones Mr. & Mrs. Edgar Jones Mr. &n Mrs. Franklin Jones Mr. & Mrs. David Jones Mr. & Mrs. William Jones Ms. Julie Justice Mr. Gus Karayinopulos Mr. Steve Kary Ms. Nancy Kelly Mr. Carl Kile Ms. Yetive King Mr. Ray King Ms. Julie King Mr. Gregory Knowles Mr. Joshua Knutson Ms. Barbara Koontz Mr. & Mrs. Robert Koontz Ms. Virginia H. Korff Ms. Catharine Kramer Ms. Susan Kuenstner Ms. Donna Labounty Ms. Sylvia Langeler Ms. Janis Lankford Mr. William Larmore Rev. Wayne Larson Mr. & Mrs. Victor Laws III Ms. Cathy Laws Mr. William Layfiel Mr. & Mrs. Gus Lebois Ms. Donna Leffew Ms. Barbara Leonard

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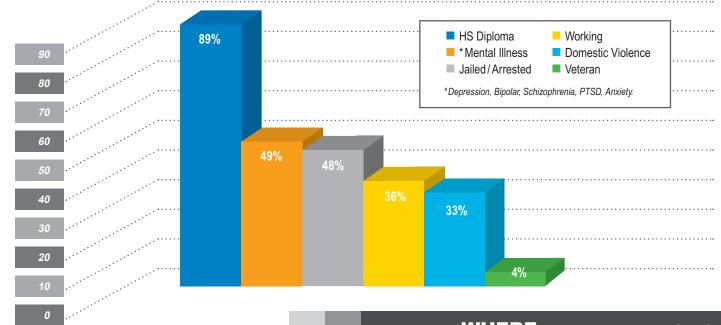
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The above donations include: 462 Individuals, 48 Church/Religious Organizations, 8 Civic Organizations, 15 Foundations, 28 Corporate and 4 School/Government Agencies. Also not shown here are hundreds of in-kind donations of things such a food items, clothing, bedding, cleaning supplies, building supplies plus thousands of volunteer hours to help the shelter operate throughout 2023. We are eternally grateful for all of these!

2023 BACKGROUND DATA for guests at entry



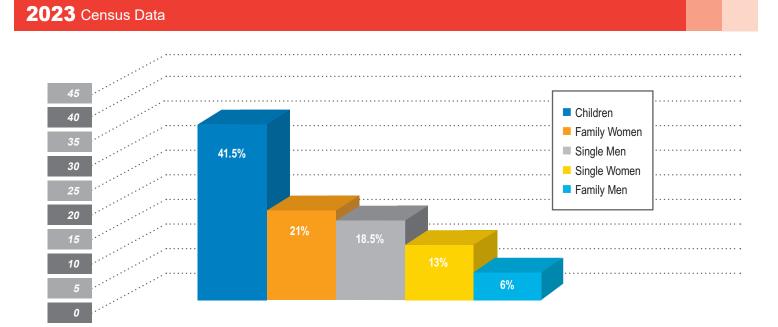
2023 by the numbers

Total Guests	
Number Children	
Turn-a-ways	
Meals Served	23,578
Bed Nights	19,015
Vol. Hours	1,442.60

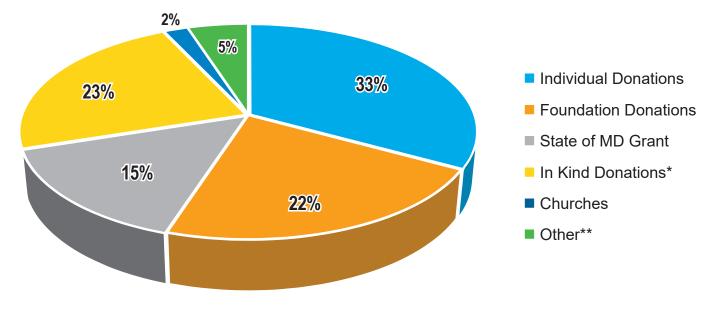
WHERE do our guests come from?

Wicomico County		46 %	
* Other States		16%	
Delware	••••••	13%	
Worcester County		7%	
Somerset County		7%	
Dorchester County	•••••	6%	
** Other Maryland Counties		5%	

*WA, PA, MS, NC, TN, FL, VA **Baltimore, St. Mary, Hartford

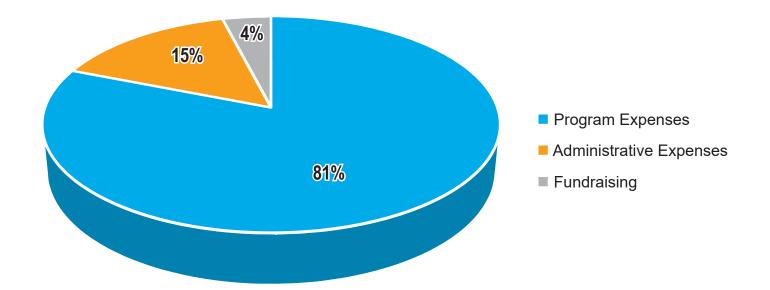


2023 TOTAL INCOME \$1,009,761.00



* Food, Volunteer Hours, Software. ** Other includes Corporate, Interest, Rental, Estate, Civic.

2023 TOTAL EXPENSES \$1,115,694.65



Done O (A) SHELTER **VIDEO VIEWS TO** LINK CLICKS IMPRESSIONS CLICKS CTR 100% 527,851 12,687 2.40% 7,694 8,734 INTERACTIONS BY DAY 250 150

19, Sep 16, Sep 23, Sep 30, Oct 07, Oct 14, Oct 21, Oct 28 Jul 22, Jul 29 20, 27, 2023 2023 2023 2023 05, 2023 12, 19, 2023 2023 2023 2023 2023 2023 2023 2023 2023 11, 2023 2023 2023 2023 2023 2023 2023 2023 2023 04, 2023 2023 25, 2023 02, 2023 16, 2023 23, 30, 2023 2023 2023 2023 2023 -Link Clicks REPORTING

> Draper Media Digital Campaign. Seeing very good improvement on interacting with viewers. Please view our website www.christianshelter.org.



David Downes – Ugly sweater winner by popular vote.

100

May 20th - Dec 31st. 2023

Roger Plaskon - 'Real' ugly sweater winner.

RETURN SERVICE REQUESTED-SEND TO:

CHRISTIAN SHELTER, INC. 334 BARCLAY STREET SALISBURY MD 21804 NON PROFIT ORG. US Postage **PAID** Salisbury, MD Permit No. 94





DAILY NEEDS TOP 12 ITEMS NEEDED

- 1. Breakfast meats (bacon, scrapple, ham, turkey, hot dogs). Breakfast cereals in large box sizes.
- 2. Toilet Paper & Paper Towels.
- 3. Cold, Flu, Sore throat, Heartburn, and Headache remedies.
- 4. Bottled Waters (small & large sizes).
- 5. Small juices for kids' lunches, sliced or unsliced lunch meats.
- 6. BLEACH, Laundry Detergents, Dryer Sheets and Fabric Softeners.

- 7. Sliced Cheeses, Grated cheeses (for spaghetti meals).
- 8. Lysol Disinfecting Sprays/Wipes.
- 9. Non-Styrofoam, Paper Plates, Cups.
- 10. Baby care items: Wipes, Pampers, Skin care items.
- 11. Heavy cord (to tie up bundles of waste cardboard for recycling).
- 12. Cheese, Sliced Sandwich Meats.

CURRENT NEEDS AS OF: FEBRUARY 2024

Dish Washing Detergents Baby Wipes Pampers: Sizes 3 and Up Mop and Glow Floor Brooms Disposable Towel Wipes Men's and Women's Deodorants Bath Towels & Wash Cloths Fresh/Frozen Vegetables Weed Killer Concentrate Toilet Bowl Brush Sets Canned Vegetables and Tuna Fish Small Hand Sanitizers Sandwich Bags Dust Pan/Brush Sets Household, Spray, Cleaning Supplies Ground Beef Cereals Butter Or Margarine, Pancake Syrup Pot Scrubbing, Steel Pads Sugar (White Or Brown)

Note: Financial gifts needed all year round as bills must be paid every month for utilities, maintenance, supplies, staff, repairs, and insurance. PLEASE consider a financial gift! Go to www.christianshelter.org to give online.